

ALLAN GRAY BALANCED FUND

Fact sheet at 31 March 2005



Sector: Domestic AA Prudential Medium Equity
 Inception Date: 1 October 1999
 Fund Manager: Arjen Lugtenburg
 Qualification: M Com, CA(SA), CFA

The Fund's investment strategy is to earn a higher rate of return than the market value-weighted average of the domestic medium equity prudential unit trust sector excluding the Allan Gray Balanced Fund without assuming any greater monetary risk. Risk will be higher than the Stable Fund but less than the Equity Fund.

Fund Details

Price: 2805.02 cents
Size: R 7 461 816 887
Minimum lump sum: R 5 000
Minimum monthly: R 500
Subsequent lump sums: R 500
No. of share holdings: 57

01/01/04-31/12/04 dividend (cpu): Total 78.11
 Interest 11.61, Dividend 33.97,
 S24J Accrual 32.20, Foreign Interest 0.33

Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT).

Commentary

The Fund again made a strong absolute return in the quarter ending 31 March 2005, bringing the 12-month return to 24.4%. Although this is still slightly behind the return generated by the average prudential unit trust, it is in line with the Funds long-term objective of producing consistent and strong absolute returns. The momentum in the market during the first quarter of 2005 shifted from financial and industrial shares to resource shares. This shift in momentum benefited the Fund as is in line with our analysis where the best value is to be found in the market. We continue to find superior value among selected resource shares, while we struggle to find attractive value among industrial shares. The portfolio should benefit from continued Rand weakness. On a relative basis we find low risk offshore assets increasingly attractive and we have increased exposure to this asset class to the full 15% permissible level.

Top 10 Share Holdings at 31 March 2005*

JSE Code	Company	% of portfolio
SOL	Sasol	9.38
MTN	MTN - Group	5.15
SBK	Stanbank	5.06
ASA	Absa	4.24
FSR	Firststrand	3.04
TBS	Tigbrands	2.82
NPK	Nampak	2.70
NPN	Naspers-N	2.60
GRY	Grayprop	2.53
HAR	Harmony	2.48

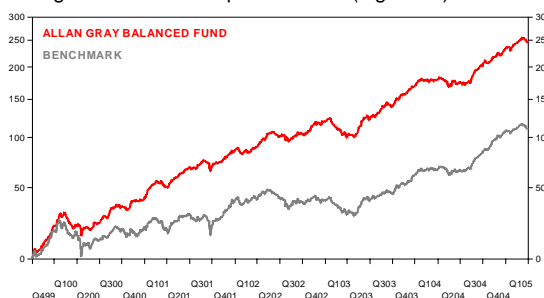
* The 'Top 10 Share Holdings' table is updated quarterly.

Asset & Sector Allocation

Sector	% of Fund
Shares	64.07
Property	3.86
Bonds	13.08
Money Market & Cash	4.33
Foreign	14.66
Total	100.00

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



% Returns

	Balanced Fund	Avg Prudential Fund
Since Inception (unannualised)	247.4	112.9
Latest 5 years (annualised)	23.4	13.3
Latest 3 years (annualised)	22.3	14.8
Latest 1 year	24.4	27.4

Risk Measures

(Since incep. month end prices)

Maximum drawdown*	-12.5	-19.2
Annualised monthly volatility	10.7	11.4

* Maximum percentage decline over any period

Allan Gray Unit Trust Management Limited

JC de Lange, GW Fury, ED Loxton, WJC Mitchell (Chairman), ML Ronald*, ER Swanepoel* (*Non-Executive)

Tel 0860 000 654, Fax 0860 000 655, info@allangray.co.za, www.allangray.co.za

Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. All of the unit trusts may be capped at any time in order for them to be managed in accordance with their mandates. Member of the ACI.